

# Supporting Anticipation of Change and Development of Skills



# The SACADOS-project: objectives and expected results


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## The bfw-group

- One of the **mayor vocational training provider** in Germany
- founded in 1953**; under the head of **DGB**
- provides comprehensive consulting and educational services** of modular trainings, higher vocational qualifications as well as recognized and approved education and training
- provides **outplacement** and **transition company services**  


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Industrial and  
technical Sector



Commercial  
Sector



Health and  
Social Sector



Partner für Kompetenz und Qualität  
im Netzwerk Gesundheit und Soziales



Vocational  
schools and  
centres



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- has ca. 1.800 employees nationwide
- around 47.000 participants listed per year
- is represented by ca. 190 branch offices all over Germany
- More than ca. 115 Mio. " annual sales
- ca. 25 projects are carried out annually with national and international partners to develop innovative products and business segments as well as to promote the transfer
- draws on an extensive network of practical cooperations with multiple public institutions, businesses, non-profit organizations, associations and research institutes



**Department for  
Corporate Strategy,  
Projects and HR-Services**

**Corporate  
Strategy**

“Market analyses  
“Strategy building

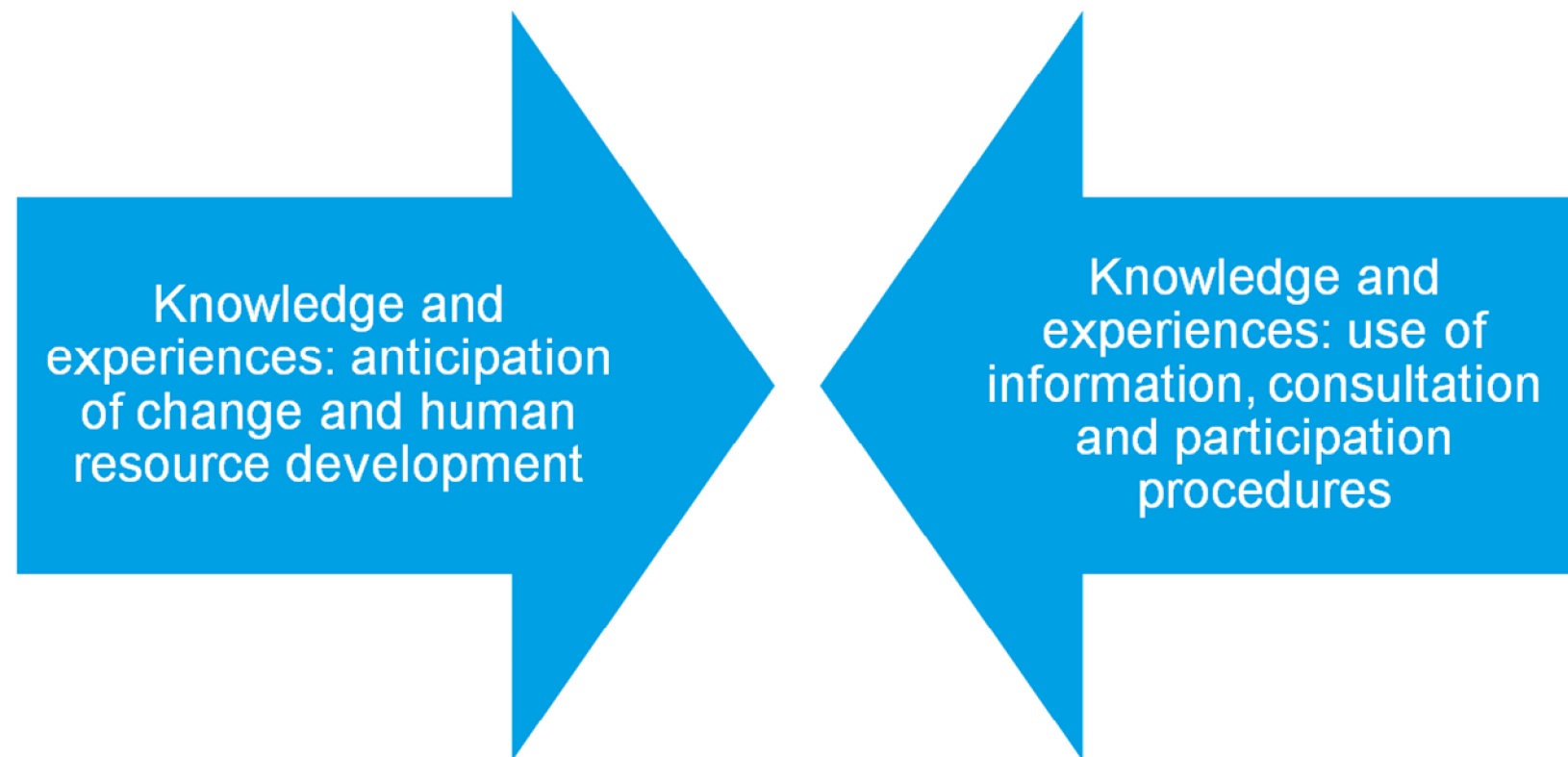
**HR-Services**

Consulting and service for  
companies:  
“Human resources  
development  
“In-company learning

**Projects**

Development and  
management of  
projects

Supporting interest representatives in companies in promoting the development of the employees±skills



## Approach

- Exchange of experiences and good practise in the course of five study visits
- Development and testing of information and training material in the course of eleven national seminars
- Influencing the framework conditions by formulating and disseminating Recommendations for a European trade union strategy

## Products

- Information and training material
- Recommendations for a European trade union strategy



## Role and tasks of bfw

- Coordination (together with Kompera)
- Administration
- Expertise in anticipation of change, human resource development and in-company learning

Thank you for your attention!



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